



“News & Views”

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In this Issue.....

- 2022 Annual Meeting & Management Conference coming right up!
- TMHA Welcomes New Allied Member, AON Risk Services
- TMHA Welcomes New Allied Member, ProMiles Software Development Corporation
- TMHA Allied Member TCI Business Capital introduces Nate Phillips
- Our Editor Needs Your Interesting & Informational Articles

2022 Annual Meeting & Management Conference coming right up!

TMHA's 2022 Annual Meeting & Management Conference begins in Nashville, TN only three weeks from tomorrow on April 6 at the Holiday Inn Express on Broadway. While it may sound trite, this really is a meeting you do not want to miss.

Just listen to what we have in store for you at the Annual Meeting First and foremost, truly excellent speakers, all experts in their field; a strong turn-out with great opportunities to network with your peers and to make new acquaintances; enjoyable social opportunities and great meals; a very nice venue; and this year we even have after-dinner entertainment we know you will enjoy. All this and more for the remarkably low meeting registration fee of only \$100. Now that's a deal you just can't beat and do not want to pass up.

During the week prior to the meeting, all registrants will be emailed a link to the meeting booklet, which will tell you everything you'll need to know about the meeting content, where to be, and when to be there. In addition, we'll send you a list of all registrants, so you'll know who is planning to attend, allowing you to connect with friends and colleagues with whom you want to catch up.

Who will you have the opportunity to hear and interact with? How about **Larry Minor**, Associate Administrator for Policy at FMCSA who will fill us in on what's going on at the agency, straight from the source. Who isn't concerned about the economy and their investment portfolio during these turbulent times? **Nancy Tengler**, CEO & Chief Investment Officer at the prestigious firm of Laffer Tengler Investments, and a frequent FOX Business Channel contributor, will share her insights with us. Our great friend, **David Heller**, VP of Government Affairs at TCA will share his outlook on what's coming down the pike at us in the legislative and regulatory arenas, presented in his inimitable dynamic style. Wrapping up Day #1, attorneys **Eddie Wayland** and **Mark Hunt**, of the esteemed King & Ballow Law Firm, will share the stage to explain what's coming at you from the Biden Administration's Department of Labor and

Department of Justice, to include discussions of labor unions and attacks on the independent contractor business model. We don't back off on Day #2, bringing you **Steven Todd**, Exec VP with ProMiles Software Development Corporation who will focus on current and future trends in the specialized OS/OW industry including an array of areas we know you will find interesting and vital. Motor carriers have trade associations to which they can belong, and so do heavy equipment manufacturers. In fact, many of our motor carrier members' customers belong to the Association of Equipment Manufacturers (AEM). We'll be privileged to have **Austin Gellings**, Agricultural Services Manager with AEM, on hand to fill us in concerning forecasts and expectations from the manufacturer side of the fence. You'll not want to miss a moment. In addition to all of that, we'll be shining the "TMHA Spotlight" on Allied member Brown & Brown Insurance. We'll welcome **Dave Wittwer**, Exec VP, to explain what Brown & Brown is all about and what they have to offer.

If you've stuck with us and read this entire article, we don't know how you can do anything but [REGISTER TODAY](#) to attend what we know is going to be an informational, entertaining, and beneficial TMHA Annual Meeting. Do not miss it!



TMHA Welcomes New Allied Member, AON Risk Services



We are pleased to announce that AON Risk Services has joined TMHA as a new Allied Member.

AON's Transportation and Logistics Practice is a leading provider of risk management advice and insurance placement services to the transportation industry. Their centralized national practice is dedicated solely to improving client programs and lowering the cost of risk for motor carriers and other commercial transportation companies. AON's practice specializes in all major segments of the road transportation industry, including niches such as last mile delivery, courier, and livery service fleets. Aon pioneers many new industry coverage provisions that allow them to tailor insurance coverage for each of their clients.

Aon specialists provide transportation companies with complete program analysis, marketing, safety, and loss prevention, claims management, and client services. They have developed strong relationships over the years with the domestic and foreign insurance markets that specialize in the road transportation sector. As a result, AON says they can consistently negotiate risk transfer and insurance placement solutions that offer greater value than their competition's proposals. AON says they have unequaled leverage through premium volume to advocate on their client's behalf to ensure equitable claims resolution.

Aon will be represented to TMHA by Ron Honken, Executive Director - National Sales Leader and by Mike Kennelly, Director. We look forward to their being active, participating members of TMHA.

Please join us in welcoming AON, Ron, and Mike to TMHA.

TMHA Welcomes New Allied Member ProMiles Software Development Corporation



The Regulatory Compliance Technology Leader

We are pleased to announce that ProMiles Software Development Corporation has become a new Allied Member of the Association.

ProMiles leads in meeting the dynamic information and technology needs of the transportation industry with user-centered design and industry-driven innovations and manages the industry's most comprehensive mileage and mapping database.

ProMiles is a leading provider of regulatory compliance software technology, including private and public sector Oversize/Overweight (OS/OW) permitting, Automated Fuel Tax Reporting, Fuel optimization and management, and Routing and Mapping solutions, as well as providing data and professional services.

ProMiles' representatives to TMHA will be Steven Todd, Executive VP, and Denise Golemb, VP of Communications. Both Steven and Denise will be at the Annual Meeting, so please look them up and welcome them to TMHA.

TMHA Allied Member TCI Business Capital introduces Nate Phillips



TMHA Allied Member, TCI Business Capital (<http://www.tccapital.com>) is pleased to announce the hiring of Nate Phillips as Vice President, Business Development. Mr. Phillips brings significant sales and business development experience in the OTR Trucking industry to his role. He will lead the sales function for invoice factoring services to trucking fleets throughout the country to provide financing solutions for their working capital needs. Trucking and freight operations have been a core part of TCI's business since 1994.



"I'm thrilled to have Nate join TCI," said Mark Zitzewitz, Sr. Vice President & General Counsel at TCI Business Capital. "He has tremendous knowledge of the transportation logistics industry and has worked with OTR Trucking companies of all sizes throughout the United States. Nate's experience and understanding of the financial needs of fleet owners and freight brokers, combined with TCI's long history of providing factoring services to trucking fleets, make him an ideal addition to the company."

TCI Business Capital, a division of Fidelity Bank, is a financial services company founded in 1994. The company, headquartered in Edina, MN, operates nationwide. TCI Business Capital provides a full range of business financial services, including invoice factoring, accounts receivable management, credit analysis, risk assessment, treasury services, and more. The company is proud to be recognized for its reliability, flexibility, responsiveness, innovative products, customer service, and exemplary corporate citizenship.

Our Editor Needs Your Interesting & Informational Articles

We're always looking for good articles to run in "News & Views." What's a good article? Articles about things going on at your company that you'd like to share with your fellow TMHA members are always great. Articles that contain information and insights that may be of benefit to our members, both Motor Carrier and Allied, are great too. Remember, photos always spice up an article and give the newsletter extra interest and color. Don't worry about deadlines, etc. Whenever you have an article, fire it off to us and we'll get it in the next issue of "News & Views."

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