





The Machinery Haulers Association, Inc. 2021 Safety & Security Conference

September 8-10, 2021 Grand Geneva Resort Lake Geneva, Wisconsin

This TMHA Publication is Sponsored by



2021 Safety & Security Conference

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Map of the Grand Geneva Resort facility (click here) Grand Geneva Resort Dining Options (click here)

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TMHA Welcomes our Members, Sponsors, and Guests! Thank You for Attending.

If your company is not a member, we hope you will consider it becoming one. Visit us at <u>www.machineryhaulers.org</u> to learn more and to complete a <u>Membership Application</u> or call us at 319-214-7323.

Things You'll Want to Know!

Hello! Welcome to TMHA's 2021 Safety & Security Conference at the beautiful Grand Geneva Resort in picturesque Lake Geneva, Wisconsin. We know your time is very valuable and that your travel dollars must be carefully spent. We're pleased and happy that you decided to take time out of your busy schedule to spend a couple of days with us.

Our goal is for you to have a great conference experience. What does that look like? We want you to experience excellent, professional, specialized trucking centric presentations, beneficial opportunities to interact and network with other industry professionals, and to do it all in a first-class, relaxing, and enjoyable environment and atmosphere. We've worked hard to see that we deliver that to you over the two days we'll be together. Enjoy!

Following are some things you'll want to know to get the most out of your conference experience. If you have any questions during the conference, please feel free to address them to TMHA president, Clayton Fisk, or to any of our board members.

1. Nearly half of our attendees will be playing **GOLF** the afternoon of Wednesday, Sept. 8. They will receive a packet of information concerning this year's TMHA Invitational Golf Classic in advance of the 8th. Most of the rest of the meeting attendees will come in Wednesday afternoon or evening.

2. **DINING Wednesday evening** will be on your own. You can click on the link above, or right <u>HERE</u>, to find out about the varied dining opportunities available right at the Grand Geneva so you won't even have to leave the property for dinner if you don't want to.

3. If you look at <u>the Grand Geneva map</u>, note that our attendees are lodged in Buildings 5-7. As you can see, they are across the parking lot from the Conference Center where our meeting and meals will be. **Here's where our events will be held**:

Breakfast (both Thursday & Friday): **Geneva ChopHouse** Lunch (Thursday): **Salon C** Cocktail Hour (Thursday after boat) On the "**Fairview**" in front of Building #4 Dinner (Thursday): **Linwood Ballroom** Meeting (Thursday & Friday): **Maple Lawn B & C**

4. **BOAT RIDE:** The excursion boat ride around gorgeous Geneva Lake, sponsored by HNI Risk Services, is always a favorite. This year we'll be boarding a Jones Motor Coach, provided by sponsor Durabilt by Durbin, at the main entrance to the resort at **2:50 PM. Do NOT be late!** Departure will be very promptly thereafter.

5. **ATTIRE:** While we are a professional organization and will be holding a professional event, we understand it can be quite warm in Lake Geneva, even in late summer. And, after all, we are going on a boat ride shortly after we adjourn the meeting for the day at 2:15 pm. You *may* have time to change clothes after the meeting, but **don't** be late for the bus. Then, after we return from the boat, we will be dining. The rule of thumb is this: *Business casual* is appropriate. A golf or company shirt and slacks is fine. During the meeting, a jacket or sport coat is fine if you are comfortable that way. There won't be many suits or neckties and they are not required.

The Machinery Haulers Association, Inc.

TMHA Safety & Security Conference - September 8-10, 2021

Schedule of Events

The Grand Geneva Resort - Lake Geneva, Wisconsin

Wednesday, September 8

 12:03 - The 3rd Annual TMHA Invitational Golf Classic @ Grand Geneva's Highlands Golf Course Event Sponsored by Quality Trailer Sales, Inc.
Flag Event Prizes provided by Zurich North America Ins. Co.
Golf balls provided by Diamond Transportation System, Inc.

Evening - Dinner on your own

Thursday, September 9

| 7:00 | Breakfast in the Geneva ChopHouse sponsored by Kunkel & Associates, Inc. |
|-------|--|
| 8:20 | Meeting begins in Maple Lawn B&C |
| | Welcome & Invocation by Clayton Fisk, President & COO |
| | Opening of Meeting by Lance Votroubek, Chairman of the Board |
| | Pledge of Allegiance |
| | Introductions of Members & Guests |
| | Sponsor Recognition |
| | Meeting conduct & Anti-trust law Policy |
| | Matters of Interest |
| 8:45 | Kerri Wirachowsky – Director of Roadside Inspection Program Commercial Vehicle Safety Alliance |
| 9:45 | Cory Staheli – Chief Information Officer Trans-System, Inc. |
| 10:45 | Break |
| 11:00 | David Heller – Vice President of Government Affairs Truckload Carriers Association |
| | Kathryn Pobre – Manager of Government Affairs Truckload Carriers Association |
| | |

12:00 Lunch in Salon C sponsored by Landstar Transportation Logistics, Inc.

- 12:45 "Spotlight" on XL Specialized Trailers presented by Tom Hiatt & Joe Dewey
- 1:15 Mike Natalizio CEO | HNI Risk Services
- 2:15 Adjourn for the day
- 2:50 Meet @ Resort Main Entrance to board the Jones Motor Coach provided by Durabilt by Durbin
- 3:30 Afternoon cruise on Geneva Lake sponsored by HNI Risk Services
- 5:30 Board the Jones Motor Coach back to the Grand Geneva Resort
- 6:00 Social Gathering on the "Fairview" sponsored by Transport Permits, Inc.
- 7:00 Dinner at the Grand Geneva Resort Linwood Ballroom sponsored by Warren Transport, Inc.

Friday, September 10

- 7:30 Breakfast in the Geneva ChopHouse sponsored by Roberts Perryman P.C.
- 8:30 "Spotlight" on The Hays Companies presented by Dave Wittwer
- 9:00 Ted Perryman, Esq. Managing Partner | Roberts Perryman P.C.
- 10:00 Break
- 10:15 Interactive Roundtable Discussion led by John Simms, Sr. Risk Advisor HNI Risk Services and Melanie Evans, Director of Safety – Landstar Transportation Logistics, Inc.
- 11:15 Award Presentations 2020 Truck Fleet Safety Contest sponsored by HNI Risk Services
- 11:30 Wrap-up & Adjournment
- 11:45 Board of Directors Meeting

Registered Conference Attendees

<u>NAME</u>

Randy Amhof Dianna Amhof Roger Amhof Cheri Amhof Matt Amhof

Mitch Amhof Adam Arena Vesna Brajkovic Jon Coca Mike Connell Myrna Connell

Joe Dewey Melanie Evans Todd Felty Clayton Fisk

Dave Gallano Amy Gallano John German Laurie German Mark Grote

David Heller Tom Hiatt Angel Hilburn Wayne Hilburn Nick Howard

Jeremy Ihle Tyler Ihle Mike Kennelly Martin Kicki Gary Kunkel

Cary Kronebusch Rebecca Larson Karen Loree Chris Mattison Cierra Mattison <u>COMPANY</u> Amhof Trucking, Inc. Amhof Trucking, Inc. Amhof Trucking, Inc. Amhof Trucking, Inc. Amhof Trucking, Inc.

Amhof Trucking, Inc. Zurich North America Heavy Duty Trucking Diamond Transportation System, Inc. Bennett Motor Express, LLC Bennett Motor Express, LLC

XL Specialized Trailers Landstar Transportation Logistics Mercer Transportation Company The Machinery Haulers Association, Inc.

Gallano Trucking, Inc. Gallano Trucking, Inc. Hunt Transportation, Inc. Hunt Transportation, Inc. Durabilt by Durbin

Truckload Carriers Association XL Specialized Trailers, Inc. Hilburn Trucking, Inc. Hilburn Trucking, Inc. Diamond Transportation System, Inc.

Ihle Transport, Inc. Ihle Transport, Inc. AON Risk Services Durabilt by Durbin Kunkel & Associates, Inc.

Peerless Industrial Group, Inc. HUB International Zurich North America EZ Truck Store EZ Truck Store Mike Natalizio Garrett Oleson Ted Perryman Kathryn Pobre Carol Prazma

Bill Prester David Rundquist Adam Shouse John Simms Cory Staheli

Bill Stannard Carol Stannard Tim Sulentic Lance Votroubek Kerri Wirachowsky

Dave Wittwer Larry Woolson Dan Workman Kenneth Young HNI Risk Services HNI Risk Services Roberts Perryman P.C. Truckload Carriers Association HNI Risk Services

HNI Risk Services Gallano Trucking, Inc. US Cargo Control HNI Risk Services Trans – System, Inc.

Great West Casualty Company Great West Casualty Company Transport Permits, Inc. Warren Transport, Inc. Commercial Vehicle Safety Alliance

Hays Companies Roehl Transport, Inc. Landstar Transportation Logistics Young's Heavy Hauling



TMHA Safety & Security Conference Speakers



Melanie Evans, CDS is Landstar Transportation Logistics Inc's. Director -Safety Services Rockford, Illinois and serves as Landstar's Director of Safety.

In her role, Evans is responsible for creating, implementing, updating and maintaining Landstar's safety programs. She leads the team that educates the more than 10,000 business capacity owners, Landstar's term for independent owner-operators leased to the Company, on the importance of safety.

Since joining the company in 2009, Evans has held multiple positions dedicated to Landstar's Safety Services. In addition to her dedication to

safety at Landstar, Evans is a safety stakeholder in the transportation industry. She is a past Safety Professional of the Year with the Illinois Trucking Association and is involved with the committees and membership of several industry organizations, including: • Commerical Vehicle Safety Alliance • Truckload Carriers Association • American Trucking Association - Safety Management Council • Trucking Industry Defense Association • Illinois Trucking Association • Machinery Haulers Association • North American Transportation Management Institute • National Safety Council Road to Zero Coalition. Evans resides in Rockford, Illinois.



David Heller is the **Vice President of Government Affairs** for the **Truckload Carriers Association** (TCA) and is responsible for communicating and interpreting all trucking-related regulations – safety, legislative, and otherwise – to the membership of TCA and our congressional representatives on Capitol Hill.

Heller regularly develops and authors comments regarding trucking industry mandates based upon association policies and principles and serves as staff liaison for all federal and state legislative and regulatory issues pertaining to the Department of Transportation and other related federal agencies. As a routine part of his job, he supports the association membership in the resolution of technical inquiries on the trucking industry, with particular later Carrier Sefet: Department (EMCSE)

emphasis on the Federal Motor Carrier Safety Regulations (FMCSR).

As evidenced by his participation in FMCSA's Entry Level Driver Training Advisory Committee (ELDTAC), Heller has become a recognized industry expert in trucking. Heller is also one of the few association executives who has earned his certification from the North American Transportation Management Institute (NATMI) as a Certified Director of Safety (CDS).

Heller has appeared multiple times on the Dave Nemo Show and Road Dog Trucking News with Mark Willis to explain TCA's position on key legislative and regulatory issues, has spoken on issues to multiple industry-based trade associations, and authors a monthly column for *FleetOwner*, a national publication pertaining to trucking. He is regularly approached for comment on industry-relevant matters by top trucking trade publications and offers a quarterly webinar to TCA members that provides updates on important industry issues such as ELDs, Hours of Service, and Testing for Drugs and Alcohol.



Mike Natalizio is CEO of HNI Risk Services, one of the nation's premier trucking industry insurance brokers and TMHA's first and only Platinum sponsor. Mike and HNI have been strong supporters of TMHA for many years, providing the excursion boat cruise event, sponsoring TMHA's Truck Fleet Safety Contest, and freely making their personnel available to TMHA as needed.

As leader of HNI, Mike still finds time to do what he enjoys most, creating new clients and bringing added value to existing clients. He also acts as HNI's Brand Manager and is passionate about marketing, which captures the culture and the gut feeling people have about a product or service.

The thing Mike is especially proud of is the INSIGHT that HNI brings to its clients. At the link below, you'll find a few 'handbooks' that Mike has authored around leadership, breaking free from insurance dependency, and stopping the insanity of health care.

https://www.hni.com/leadership/mike-natalizio



Best Lawyers LAWY PER OF THE YEAR TED L. PERRYMAN LITIGATION - INSUBANCE ST. LOUIS 2017 **Ted Perryman** is the **Managing Partner of Roberts Perryman P.C.** and is regarded as one of Missouri's and Illinois' preeminent trial lawyers. He has been named one of Missouri's Best Lawyers for the past 10 years and is recognized by his peers as a "Super Lawyer." Ted was named The Best Lawyers in America's 2017 "Lawyer of the Year" for Insurance Litigation in St. Louis, Missouri. He has annually received "Best Lawyer" awards for transportation, personal injury, insurance, and the defense of class actions. His firm is annually selected by U.S. News & World Report as one of Missouri's Best Law Firms.

Ted is perhaps best known for his role as a leading advocate and defense attorney for the trucking industry. Not only does he represent trucking companies and their drivers, he is a driver himself. He actively holds a Class A CDL in Missouri. In 2011 Ted had his entire firm enroll in truck driving school and

each attorney got a CDL.

Ted is active in various committees of the American Trucking Associations, Missouri Trucking Association, and the Illinois Trucking Association. He counsels motor carriers on many issues including transportation contracts, employment and regulatory matters. As a trial lawyer on behalf of motor carriers, he has taken over 130 personal injury cases to verdict.



Kathryn Pobre has been the Manager of Government Affairs for the Truckload Carriers Association (TCA) since 2018. In her role at TCA, Kathryn has built upon her experience in legislative and regulatory research and public and congressional outreach. She is a graduate of the George Washington University in Washington, DC, where she obtained both a Master of Public Policy and a Bachelor of Arts degree. Prior to joining TCA, Kathryn worked in government affairs at the Association of National Advertisers and completed internships with several members of Congress.



John Simms is a senior level risk management professional with more than 35 years of experience in the transportation industry. John leads the HNI Risk Services Business Advisory Team in their Illinois Office. John and his team specialize in advancing company cultures which has a large impact on risk management, loss prevention, safety, and compliance. Using the HNI developed "Boots on the Ground Strategy" which features the Day in the Life, an Organizational Assessment Process, John's team gains extensive knowledge of how each organization operates. John has a wealth of experience and passion for working to help clients establish proper processes, procedures, measurements, and strategic initiatives that will enable them to work toward continuous improvement in loss reduction, resulting in reduced risk exposure and increased profitability for their organization.



Cory Staheli is the Chief Information Officer for Trans-System Inc. the parent company of three transportation operating companies: System Transport, James J Williams, and TW Transport, representing 1,000 trucks and 1200 employees. He is responsible for the information technology operations, integrations, implementations, setting and executing the technology strategy.

During his time at Trans-System, Cory led the company migration from a legacy technology platform to a modern Enterprise Management System. He envisioned, developed, and deployed several transformational systems for safety and business operations management.

Prior to joining Trans-System in 2013, Cory was the Vice President of

Information Technology at Knight Transportation and was responsible for IT operations, technology innovations, and scaling technology to meet Knight's rapid growth from a \$25M annual revenue to \$800M annually.

In his previous role at Knight, Cory was a division manager for the Northern California operations and grew operations from a 50 truck to a 150-truck operation in 3 years.

Staheli has been nationally recognized 5 times for innovation in the InformationWeek top 500 and recognized as the TMW Suite Truckload Innovator of the Year in 2017. He also participates on various technology advisory boards for vendors in the transportation industry.

Staheli holds a bachelor's degree in Psychology from Arizona State University.



Kerri Wirachowsky is the Director of the Roadside Inspection Program for the Commercial Vehicle Safety Alliance (CVSA). She previously worked in commercial vehicle enforcement in Ontario, Canada for 30 years. In addition to doing inspections, she was responsible for developing training curriculum and updates for enforcement staff, educating both enforcement and industry on regulatory issues.

Kerri was certified as a National and provincial Instructor, participated in the National Training team for inspections and was a member of the Dangerous Goods Task Force.

She competed in and won the CVSA North American Inspectors Championship in 2001 and was appointed as the Co-Chairperson of the event until 2007 when

she became the Chairman of the CVSA Vehicle Committee. In 2016 she was elected as the Region V President until in January of 2017 when she took on her current role at CVSA.

Kerri is the recipient of the Peace Officer Exemplary Service Medal, Queen's Jubilee Award and CVSA Presidential Award.

In her current role with CVSA, she is responsible for training of the inspection program for both enforcement and industry.

TMHA Thanks its Generous Safety & Security Conference Sponsors

Thursday Breakfast - Kunkel & Associates, Inc. Thursday Luncheon – Landstar Transportation Logistics, Inc. **Thursday evening Excursion Boat Cruise – HNI Risk Services** Thursday evening Cocktail Hour – Transport Permits, Inc. Thursday evening Dinner – Warren Transport, Inc. Friday Breakfast – Roberts Perryman P.C. Motor Coach – Durabilt by Durbin Electronic Meeting Booklet – Gallano Trucking, Inc. Golf Outing – Quality Trailer Sales, Inc. **Golf Outing flag event prizes – Zurich North America** Golf balls provided by – Diamond Transportation System, Inc.



TMHA Thanks its Generous Premiere Sponsors!

PLATINUM HNI Risk Advisors

"We Love Truckers" Sponsor of TMHA Truck Fleet Safety contest *Co-Sponsor of the TMHA Dinners* **REAT WEST CASUALTY COMPANY**

The Difference is Service®

GOLD

Great West Casualty Company

"Trucking is Our Business Our Only Business" Co-Sponsor of the TMHA Dinners



GOLD Hudson Insurance Group

"Committed to Providing Superior Specialty Insurance Products" Sponsor of New Member Incentives Co-Sponsor of the TMHA Dinners

EVENT

XL Specialized Trailers, Inc. Sponsor of "The Dave Nemo Show"

at the 2021 Annual Meeting

BRONZE The Hays Companies It's Time to Rethink Insurance.

BRONZE Kunkel & Associates, Inc. Dedicated. Trusted. Insurance.







Dedicated. Trusted. Insurance.

TMHA Motor Carrier Members











HILBURN TRUCKING, INC.















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TMHA Allied Members















Dedicated. Trusted. Insurance.





















TMHA Board of Directors

<u>Chairman</u> Lance Votroubek Warren Transport, Inc.



First Vice Chairman John German Hunt Transportation, Inc.



Second Vice Chairman Randy Amhof Amhof Trucking, Inc.

Amhof

<u>Treasurer</u> Jon Coca

Diamond Transportation System, Inc.

Immediate Past Chairman

Heather Johnson Landstar Transportation Logistics

Director-at-Large Dave Gallano Gallano Trucking, Inc.

Director-at-Large Wayne Hilburn Hilburn Trucking, Inc.



LANDSTAR ★



HILBURN TRUCKING, INC.

TMHA Calendar of Upcoming Events

September 8-10, 2021 2021 Safety & Security Conference Venue: Grand Geneva Resort & Spa Location: Lake Geneva, Wisconsin

April 6-7, 2022

2022 Annual Management Conference Venue: Holiday Inn Express on Broadway Location: Nashville, Tennessee

September 2022

2022 Safety & Security Conference Venue: Grand Geneva Resort & Spa Location: Lake Geneva, Wisconsin







Guidelines for Conduct at TMHA Meetings

Potential antitrust violations are inherently present at all meetings of trade associations because an essential element of antitrust violation -- a combination of competitors -- exists. Discussions can generally involve any subject without raising antitrust concerns if they are kept free of even the suggestion of restraint of trade, or the selection of suppliers, customer, or prices.

Examples of conducts that clearly restrains competition and is presumptively unlawful include:

- (A) Agreements to raise, lower, stabilize, or in any other way establish price, or factors related to price, such as costs, wages, discounts, credit terms, or profit levels (discussion of past prices may also be suspect);
- (B) Discussions concerning what constitutes a "fair" profit level;
- (C) Agreements to allocate or control markets, sales territories, customers or geographic territories;
- (D) Agreements to restrict or affect the availability of products or services, or the terms or conditions of their sale;
- (E) Discussions of the ethics or propriety of pricing practices, such as price adjustments, discounts, and credit terms, or whether said practices constitute an unfair trade practice;
- (F) Agreements requiring customers to purchase an ancillary item or service in order to buy the desired product or service;
- (G) Agreements to refrain from competing;
- (H) Agreements refusing to deal with third parties (boycotts).

Other areas to be scrutinized for antitrust compliance include discussions concerning membership, fees and services for members and non-members, statistical programs, joint research programs, standard-setting, group buying and selling programs, and certification.

TMHA seeks to avoid antitrust violations in connection with Association activity, so participants should avoid engaging in conduct – in meetings or socially – that gives even the appearance of an impermissible conversation, agreement, alliance, or impropriety.

Meetings should be conducted in such a way as to minimize allegations of antitrust improprieties. A specified agenda and related topics should be adhered to and minutes should be taken. Participants always have the right to object to discussing any subject. Those chairing meetings should avoid discussing or making recommendations on subjects of questionable legality and should halt discussions of impermissible subjects. Less sensitive but suspect subjects, such as matters relating to data collection, cooperative research, and standard-setting, should be deferred until counsel can be consulted. Secret or "rump" meetings held when official meetings are scheduled should be avoided.

Disregard of these considerations can result in antitrust exposure for the Association, the individuals, and the companies involved. Civil and criminal penalties apply, and private rights of action are available to those alleging business interference or economic injury.

