

## "NEWS & VIEWS"

#### A publication of The Machinery Haulers Association, Inc.

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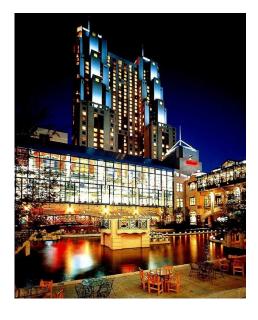
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### 2021 Annual Meeting Only 36 Days Away!

Scheduled for April 7-9 at the Marriott Rivercenter Hotel on the world-famous San Antonio River Walk, is our 2021 Annual Meeting. Online registration and hotel reservations ARE available NOW on the TMHA website at <a href="https://www.machineryhaulers.org">www.machineryhaulers.org</a> Members tell us they have been "meeting-starved" for way too long now and they are ready to get back to in-person meetings. We think this will be the perfect time to break out and have a great meeting experience again.

Our line-up of speakers for this meeting is excellent! We are also working on a couple of surprise events as well. This really will be a great meeting and we are expecting it to be one of our absolute best. All that and there's more. The Dave Nemo Show, with Dave himself along with his broadcast partner, Jimmy Mac, will be broadcasting LIVE from the meeting from 7am to 9am on Thursday!

Registrations have been coming in steadily, and we even have some guests registered already, but we have got a way to go yet to reach that lofty goal of at least one representative from every member company. The preferred rate room block expires on March 17, so get those registrations and reservations in today! We look forward to seeing YOU deep in the heart of Texas in barely over a month!





## Sponsorship Opportunities Available for Annual Meeting

Opportunities for Annual Meeting Sponsorships are now available. Sponsorships are mutually beneficial as they not only help us shore up those expense areas which far exceed what we take in on meeting registration fees, but they get our sponsors' names out there, giving them recognition and appreciation for their helpful dedication to TMHA. Below appear the sponsorships we have available at this time:

"The Dave Nemo Show" (we are looking for 2 sponsors here, ask for details)

Wednesday Evening Welcome Reception – Sponsored by *Transport Permits, Inc.*Wednesday Evening Surprise Event (ask us for details)

Thursday breakfast - \$500

Thursday luncheon - \$500

Thursday evening Relax & Unwind Social Gathering - \$750

Thursday evening dinner - \$1,000

Friday breakfast - \$500

Electronic meeting booklet - \$600

### 2021 is an Election Year at TMHA

This is an election year at TMHA. Every two years, we elect a slate of candidates to our board of directors. The new board will be introduced and installed at the Annual Meeting. Ballots will be sent out to those voting-eligible members (our motor carrier members) on March 15. Watch your Inbox for the email with your ballot attached, vote, and return them to us as soon as possible thereafter. This year's slate of board candidates is, in alphabetical order:

Randy Amhof - Amhof Trucking, Inc.
Jon Coca – Diamond Transportation System, Inc.
Dave Gallano – Gallano Trucking, Inc.
John German – Hunt Transportation, Inc.
Wayne Hilburn – Hilburn Trucking, Inc.
Heather Johnson – Landstar Transportation Logistics
Lance Votroubek – Warren Transport, Inc.

### **Recent Press Releases from TMHA Members**

## XL Specialized Trailers Introduces New 5-3-1 Warranty Policy



MANCHESTER, Iowa – XL Specialized Trailers introduces a new, industry-topping warranty policy. The new 5-3-1 policy features full five-year structural coverage, full three-year paint coverage, and full one-year coverage on parts and components.

The new warranty policy is an enhancement to the previous policy and is a testament to XL trailers' superior quality and durability. XL Specialized Trailers is built with premium products: 100k flanges and 80k webs. XL's trailers are manufactured in Manchester, lowa with state-of-the-art equipment, by skilled craftsmen. The five-year structural warranty covers the trailer's structural beams as well as the pin connections between those

beams and the crossmembers and outer rails of the load-bearing deck.

XL Specialized Trailers' new paint warranty guarantees no peeling or delamination and cracking or checking of the paint for three years. XL's trailers are painted with a corrosion-resistant epoxy primer and urethane topcoat from an industry-leading paint supplier. The paint process is rigorously tested to meet strict adhesion and corrosion-resistant ASTM standards. Trailer components are critical to a good user-experience. The full parts and component warranty covers axles,

suspension, landing gear and all manufactured components as well as air, electrical and hydraulic components for one year.

"Our team is excited to introduce a new and improved warranty policy. It is a testament to the positive changes we have made at our company. Over the last two years, XL's empowered workforce has improved product quality and reduced warranty expense to the point we are extremely confident in offering this higher level of service and support through our warranty program" said Stuart Sleper, president and CEO of XL Specialized Trailers. "We are aiming to provide customers greater peace of mind by backing our trailers with the best warranty in the industry. We are there for our customers through the entire order process including after the sale."

XL's new policy is effective on all units invoiced January 1, 2021 and after and starts at the time of retail sale or six months after the trailer is completed.

XL Specialized Trailers is known for their custom trailer innovation. They offer a wide range of models including Hydraulic Detachable Goosenecks, Mechanical Double Drops, Extendables, Mini-decks, Multi-axles (West Coast and East Coast style), Power Tails, Slide Axles, Steerable Dolly's and many others. They sell through a nation-wide distribution network.

### **XL Specialized Trailers Introduces Capital Financing Program**

MANCHESTER, Iowa, (February 18, 2021) – XL Specialized Trailers is offering new financing for their trailer buyers with the XL Specialized Capital program. This program provides customers with a turnkey solution to get them hauling an XL trailer quickly and affordably.

A simple finance option, XL Specialized Capital is available for all new 2020 model year or newer XL trailers sold in the U.S. The introductory rate is 3.99 percent for 24 to 60 months with flexible payment terms.

XL Specialized Trailers sells through a complete distribution network. Trailer buyers can complete their XL Specialized Capital credit application with the help of their local participating dealership, effective immediately, or get preapproved online.

The XL Specialized Capital program provides credit approval within hours and helpful customer service. Reach out directly to the XL Specialized Capital finance team at <a href="mailto:credit@xlspecializedcapital.com">credit@xlspecializedcapital.com</a> or call XL's Brian Bittner at 800.995.6604 ext. 111 with any questions.

For more information, visit: https://www.xlspecializedtrailer.com/finance

For more information on XL Specialized Trailers, visit www.xlspecializedtrailer.com.

#### **About XL Specialized Trailers**

XL Specialized Trailers is a subsidiary of Caparo Bull Moose and is a market-leading manufacturer of heavy haul and specialized trailers for the construction, commercial, agricultural, wind energy, oil and gas, and custom-style trailer markets. Founded in 1995, XL has a growing dealer network, a dedicated staff of skilled employees and a full selection of industry-leading hauling solutions. Every XL trailer is backed with a market-leading warranty to assure the ultimate in customer confidence and satisfaction. Find out more at <a href="mailto:xlspecializedtrailer.com">xlspecializedtrailer.com</a>.

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# **Calendar of Upcoming TMHA Events**

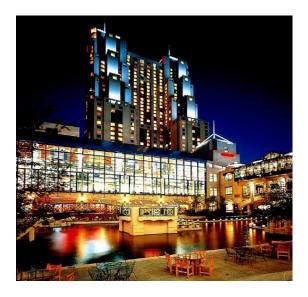
<u>2021 Spring Meeting - April 7 - 9</u>

**TMHA Annual Meeting** 

**Venue: Marriott Rivercenter Hotel** 

San Antonio, Texas

"On the famed San Antonio River Walk!"



2021 Fall Meeting – September 8-10
TMHA Safety & Security Meeting
Venue: Grand Geneva Resort & Spa
Lake Geneva, Wisconsin



