## TMHA Welcomes TCI Business Capital as a new Allied Member

We are pleased to announce that TMHA has a new Allied member. We want to welcome TCI Business Capital (Scott Franzen) to the Association. Scott attended the annual meeting in Orlando and was impressed enough with what he saw to want to become a member.



TCI Business Capital is a division of Fidelity Bank and is based in Edina, MN. TCI distinguishes itself from other financial institutions with their "get-it-done culture" and they are proud to be recognized for their reliability, flexibility, responsiveness, innovative products, customer service, and exemplary corporate citizenship.

In 2018 Fidelity Bank of Edina acquired TCI Business Capital. Fidelity Bank had been searching for an established partner to expand its service into invoice factoring. The acquisition has strengthened TCI's ability to provide high-quality service and low-cost funding solutions to their clients. Fidelity Bank is a leader in commercial banking, with an outstanding reputation. The corporate values and principles of Fidelity Bank are consistent with those of TCI Business Capital, and TCI's entire organization is excited to be a part of the Fidelity Bank family.

TCI says, "Since 1994, TCI Business Capital has provided cash flow solutions to thousands of small to midsized companies across North America. We finance companies working in a variety of industries including trucking, oilfield, staffing, heavy construction, technology, government contractors and others. Our customized factoring lines allow customers to access the capital that is tied up in their accounts receivables and eliminate the wait on slow-paying customers."

Welcome to TMHA, Scott Franzen and TCI Business Capital. We are happy to have you on board!