



“NEWS & VIEWS”

A publication of The Machinery Haulers Association, Inc.

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TMHA Chairman Sets Goal for her term in office



Heather Johnson, TMHA's recently elected Chairman of the Board, has wasted no time in setting the primary initiative for her term in office. She wants to grow TMHA! At April's recent board meeting, Johnson set out growing TMHA as a high-priority objective and enlisted each board member to work with her to achieve that goal.

Johnson said, "We have a great organization here at TMHA, but if we are to provide the type of value to our members that our board wants to provide, it is important that we grow by adding new motor carrier members. I plan to work toward that goal, and I ask all our current members to join me as we work together to achieve that."

We are developing some strategies, some of which are things our members can do to help. In the short term, should you run across a carrier that fits our niche, please forward their information, or at least their name, to us at tmha@machineryhaulers.org and we'll take it from there.

You can learn more about our new chairman in next month's "News & Views" when we begin a series of articles, the purpose of which will be to introduce our Association officers to you.

TMHA's 2019 Safety & Security Meeting rapidly approaching!

Have you marked your calendar yet to be certain you plan to attend this year's TMHA Safety & Security meeting? If not, please mark down July 24 – 26 right now! This is always our most popular and most well-attended meeting and we plan to make this year no exception.

In addition to another stellar line-up of quality speakers with information you are going to want to hear, we're bringing back our very popular excursion boat cruise around beautiful Geneva Lake (again sponsored by the great folks at HNI Risk Services), and the 2nd Annual TMHA Invitational Golf Classic (sponsored again by our great friends at Quality Trailer Sales) which will be bigger and better this year.

Registration for all events will be available on the website soon, as will information regarding making reservations for lodging. Registration will be easier than ever as we've improved the process for you.

This year, meeting registration will be a nominal \$99, and that will be inclusive of the boat cruise, the evening dinner, two meals at the meeting, and the meeting itself. Should you care to bring a guest (example, your spouse or special someone) to the boat cruise and dinner, the charge will be only \$49 for the additional person. Regarding golf, even though when we took our survey last year the majority of golfers said they'd be willing to pay more, we held the line and are charging only \$78 for the golf outing, and to make it easier for everyone, that is simply paid at the pro shop the day of the event.

If you've attended this event before, we know you'll want to come back. If this will be your first time, we know you'll be happy you attended. Come join us!

HNI, Quality, and Hunt Event's first Sponsors

We want to thank three of our members who have already provided sponsorship for the summer Safety & Security meeting. HNI Risk Services will once again provide the ever-popular evening excursion boat cruise around Geneva Lake, Quality Trailer Sales will again sponsor the TMHA Invitational Golf Classic, and Hunt Transportation, Inc. will sponsor the Breakfast! Thank you so much to these great sponsors. Even though the event is several months off yet, if you have the opportunity, please thank these folks for helping to make our great event happen.



Should you wish to get in on a sponsorship too, please don't hesitate to contact us at tmha@machineryhaulers.org and we'll be happy to discuss the various sponsorship opportunities that are still available.

New US Cargo Control Website Makes It Easier to Get What You Want, When You Need It

(The following was recently released by TMHA Allied Member, US Cargo Control)



At US Cargo Control, we're proud to be a leading provider of heavy-duty trucking and transportation equipment including chain binders, ratchet straps, and safety supplies. We recently launched a new website that was over two years in the making. The website not only has a fresh look and feel, it also aims to save customers' time by making it even easier to find what you want, when you need it.

Our new website, which can be found at www.uscargocontrol.com boasts faster site speed, many product filtering options, and a more mobile-friendly platform.

We know the trucking industry is full of dedicated people who are always on the move. They're often working and ordering new cargo control products from the road. They don't always have access to desktop computers or the time to mess around with a clunky website. We set out to create the new standard for cargo control websites so we could give our hardworking customers the fast and easy shopping experience they need and deserve.

We also have a dedicated sales team at our Iowa headquarters to answer customer questions, take phone orders, and build custom programs for trucking businesses across the country. Go check it out!



Landstar Names 2018 Safety Officer of the Year

Landstar System, Inc. presented the 2018 Landstar Safety Officer of the Year Award to independent Landstar Agent Ike Tate during Landstar's Annual Agent Convention held in Marco Island, FL this month.

Above, Ike Tate (left) receives the award from Landstar President & CEO, Jim Gattoni.

Agent-designated Landstar Safety Officers (LSO's) promote safe, secure, and compliant driving, participate in Landstar's network-wide monthly safety conference calls and support customer safety initiatives. From the 1,300 LSO's, Landstar names one LSO of the Month each month from which the Landstar Safety Officer of the Year is selected.

Tate, of Charlotte Express Center Inc., based in Charlotte, NC, was recognized as May 2018's LSO after hosting a Landstar safety meeting focused on the dangers of distracted driving. Charlotte Express Center also conducted three Mutual Understanding of Safety Together (M.U.S.T.) customer visits during the year. With more than 2.6 million Landstar business capacity owner (BCO) miles booked in 2018, the agency had no preventable accidents or cargo claims on any shipments it arranged during the year!

Mike Cobb, Landstar Transportation Logistics vice president of safety and compliance said of Tate, "Ike is a prime example of a true leader in safety. His agency supports its customers and community with Landstar's safety initiatives."

Congratulations to Ike Tate and to Landstar for their ongoing dedication to safety.



Economic Growth: First Quarter Looking Good, Rest of Year Is Not

Economists expect U.S. first-quarter growth to decelerate less than previously thought even as they cut forecasts for the rest of the year, projecting a second-quarter rebound will fade as the effects of tax cuts wane.

(Attribution: Transport Topics)

Mexico Border Wait Times Spike as Trump's Threats Slow Traffic

The southern border isn't closed, but already it's a mess for trucks hauling goods from Mexico to the United States, snarling traffic at some of the busiest frontier crossings in the world.

(Attribution: Transport Topics)

How to Understand Truck Tires: Load Ratings, Sizes & More

Tires are more than "where the rubber meets the road," and understanding sizes, load ratings, why ply no longer matters, and more is important for today's fleet managers. [READ MORE](#)

(Attribution: HDT Headline News)

Commentary: When Humans and Safety Technology Collide

Safety technology isn't always everything it's cracked up to be – because no matter how sophisticated it is, you still have to consider how it's going to interact with the human behind the wheel. [READ MORE](#)

(Attribution: HDT Technology Update)

The Last Word

Have you looked at our website recently, or ever? For many, probably the last time they looked was when they registered for the annual meeting and then they likely looked only at the registration portion. There are several interesting areas of the website including all the editions of "News & Views" dating back to the beginning of 2018. Just click on the News tab and there they are. Also, there is the Payment Center which allows credit card payments for membership dues, sponsorships, and meeting registration. Earlier in this newsletter we talked about new member recruiting and we asked for your help. The membership application is also found right on the website. All the new member has to do is complete the form and click on Send and it comes right to us. In addition, there is information about upcoming meetings, sponsorship opportunities, our policy regarding anti-trust and meeting conduct, as well as other interesting information. Just go to www.machineryhaulers.org Also, TMHA president Clayton Fisk is now on LinkedIn on behalf of TMHA. It can be beneficial to our member recruiting efforts for you to connect with Clay on LinkedIn as it can help expand our network. Finally, our new chairman, Heather Johnson, intends to expand our presence on social media. Stay tuned for more information.

Calendar of Upcoming 2019 Events

July 24 – 26, 2019

**TMHA Safety & Security Meeting
Excursion Boat Cruise around Geneva Lake
2nd Annual TMHA Invitational Golf Classic
The Abbey Resort @ Fontana-on-Geneva Lake, WI**

December 4 & 5, 2019

**TMHA Regulatory, Economic & Political Symposium
Jumers's Casino & Hotel @ Rock Island, IL**

February 28 & 29, 2020

**TMHA 2020 Annual Meeting
Gaylord Resort & Convention Center @ Kissimmee, FL**



Mark your calendar now to attend the summer Safety & Security Meeting July 24 – 26 at the beautiful Abbey Resort in Fontana-on-the-Lake, WI on the shores of famous blue water Geneva Lake. In addition to the must-attend, informative meeting, join us for the 2nd Annual TMHA Invitational Golf Tourney (sponsored by Quality Trailer Sales), the always popular boat excursion around the Lake (sponsored by HNI Risk Services), and a delicious Social/Dinner Event.

To discontinue receiving TMHA mailings, e-mail tmha@machineryhaulers.org with UNSUBSCRIBE in the subject line.

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Logistics*

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