



# “NEWS & VIEWS”

A publication of The Machinery Haulers Association, Inc.

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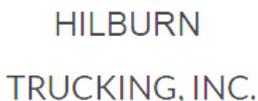
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### TMHA Thanks its Loyal Motor Carrier Members!

Every month this year we've thanked our dedicated Sponsors for their stalwart support of TMHA and that's as it should be. However, this month we want to change it up and thank our loyal core of Motor Carrier Members. Our Motor Carrier Members are really the reason for our organization to exist and it revolves around them. It is our goal to bring them value for their hard-earned dues dollars and we try our best to do just that. Our members are loyal to our Association, they attend meetings at a high percentage of membership rate, they contribute valuable and useful input to our meetings, and they are generous with their financial support through prompt payment of their membership dues at the beginning of each year.

All our Allied Members, Sponsors, and the TMHA staff thank you, Motor Carrier Members, for your contributions and support. We do appreciate you!



## **Calendar of Upcoming Events**

**December 5 & 6, 2018**

**Regulatory, Economic & Political Symposium  
Jumer's Casino & Hotel @ Rock Island, IL**

**March 8 & 9, 2019**

**2019 Annual Meeting (Board Election year)  
Bally's/Paris Las Vegas @ Las Vegas, NV**

**July 24 – 26, 2019**

**Safety & Security Meeting  
2<sup>nd</sup> Annual TMHA Invitational Golf Classic  
The Abbey Resort @ Fontana-on-Geneva Lake, WI**

**December 4 & 5, 2019**

**Regulatory, Economic & Political Symposium  
Jumer's Casino & Hotel @ Rock Island, IL**



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## **TMHA Welcomes new Allied Member ... Kwik Trip, Inc.**

We are very pleased to announce that **Kwik Trip, Inc.** (La Crosse, WI) has joined TMHA as an Allied member!

The Kwik Trip story is a compelling one and is one of success. Beginning in 1965 with only one store, the Kwik Trip company has grown to provide its customers with more than 400 store locations and its brand has become one that is quite familiar and well-respected. Kwik Trip is a family-owned business that now employs more than 18,000 associates and was named as the 21<sup>st</sup> Best Workplace out of the 150 Top National Workplaces!

Adam Peterson, Kwik Trip's Commercial Fuel Sales Manager, will be the company's primary representative to TMHA. We welcome Adam and his team as new TMHA members and we look forward to Adam's participation at our upcoming meetings and to learning more about the Kwik Trip brand. Please join us in welcoming Adam and Kwik Trip, Inc. to TMHA.

## **TMHA Welcomes new Allied Member .... Reliance Partners, LLC**

We are very pleased to announce that **Reliance Partners, LLC** (Chattanooga, TN) has joined TMHA as an Allied member!

Reliance Partners was incorporated in 2009 by a group of individuals with a common goal: to be the best independent agency in the insurance industry. In a short time, Reliance Partners has become a leading insurance brokerage and consultant for the transportation, logistics, hospitality, and manufacturing industries. With a sharp eye on an ever-changing marketplace, Reliance Partners endeavors to provide its customers with the best coverage at the most cost-efficient pricing. Rather than simply selling insurance products, Reliance Partners works to provide solutions-based resources aimed at promoting the success and financial well-being of their clients.

John Seidl, Reliance's VP of Risk Management, will be the company's primary representative to TMHA. We welcome John and his team as new TMHA members and we look forward to John's participation at our upcoming meetings. Please join us in welcoming John and Reliance Partners to TMHA!

## **TMHA Welcomes Returning Motor Carrier Member .... Roehl Transport, Inc.**

We are very pleased to announce that **Roehl Transport, Inc.** (Marshfield, WI) has rejoined TMHA as a Motor Carrier Member!

Roehl Transport was formerly a TMHA member and we're certainly happy and proud to have them rejoin our organization. Kevin Nixon, President of Roehl Flatbed & Specialized, will be the company's primary representative to TMHA and we thank Kevin for bringing Roehl back to the Association. The Roehl story is an impressive one. They are a family-owned company that has become one of the largest trucking companies in America. Roehl is a recognized innovator in the industry and can boast an exemplary safety record.

We welcome Kevin and his team as a returning TMHA Motor Carrier Member and we look forward to Kevin's participation and contributions at future TMHA meetings. Please join us in welcoming back Kevin and Roehl Transport to TMHA!

## **TMHA Member Hunt Transportation Earns Prestigious Awards!**



Hunt Transportation, Inc. of Omaha, NE, was recently awarded the 2018 Open-Deck Safety Award at the Nebraska Trucking Association's (NTA) Annual Safety Meeting. Of all open-deck carriers, Hunt Transportation was chosen as the safest carrier in the state, for the third straight year! To add to this fine award, Heath Richards (Safety Director at Hunt) .... that's Heath in the middle on the left .... was awarded the NTA's Safety Director of the Year award, for 2018. Hunt's accomplishments don't end there...Hunt had two drivers recognized for their accident-free/citation-free years of driving. Mr. Gary Vanatta was recognized

for 31 years of professional driving, with no accidents, nor citations and Mr. Hal Page was recognized for 25 years of professional driving, with no accidents, nor citations. Lastly, Hunt Transportation had 40 drivers admitted to the 2018 President's Safe Driver Club. The criteria for being admitted to this elite club is very tough and Hunt is proud to have 40 drivers who met that criteria. It's easy to see why Hunt's motto is "Safety First and Foremost."

TMHA is proud to have Hunt Transportation (which has also earned a division award in TMHA's Truck Fleet Safety Contest for two years running) as a Motor Carrier Member. Congratulations to Hunt Transportation, Heath Richards, Gary Vanatta, and Hal Page for their laudable achievements and thank you for all you do to make our nation's roads and highways safer.

## **TMHA Member Landstar Announces Winner of Truck Giveaway!**



Jacksonville, Fla. (September 26, 2018) – Landstar System, Inc. announced the winner of its Landstar Deliver to Win Truck Giveaway, the second truck given away in 2018.

Landstar BCO (Business Capacity Owner) Susan Coffey, of Claremore, Oklahoma, is now driving a brand-new Kenworth T680 after winning the semi-truck in a random drawing held Sept. 12 in Rockford, Illinois. The truck giveaway was the highlight of Landstar's BCO Appreciation Days, a two-day event held to thank the independent owner-operators leased to Landstar for providing excellence in safety and customer service. Coffey was one of five finalists randomly selected from more than 189,000 contest entries. Landstar (BCOs), the term for independent truck owner-operators who lease their equipment to a Landstar company, are eligible to earn entries to win throughout the year.

"I really never expected to win. The entire experience was a whirlwind," said Coffey. "I still can't believe I won the truck!"

Landstar President and CEO Jim Gattoni hosted the Landstar Deliver to Win Truck Giveaway, along with a representative from the giveaway sponsor, Comdata.

“We realize that a brand-new truck can significantly and positively impact an owner-operator’s life,” said Gattoni. “Landstar business capacity owners are hardworking small business owners, committed to Landstar’s safety-first culture and providing excellence in customer service. Landstar is proud to give away a truck to a member of this most deserving group.”

During each Deliver to Win contest period, BCOs earn entries by hauling safe and compliant loads. Additional entries are earned by BCOs who voluntarily participate in Landstar safety meetings, events and business classes, as well as monthly online contest entries through DeliverToWin.com.

Landstar’s next truck giveaway will be in Jacksonville, Fla. during the first BCO Appreciation Days event of 2019 which is set for January.

TMHA is proud to have Landstar (which has earned a division award in TMHA’s Truck Fleet Safety Contest five years in a row) as an active Motor Carrier Member. Thank you, Landstar, for all you do to enhance the image of our great industry and to appreciate and reward your truck operators.

### **December TMHA Speaker Pens Interesting Article**



Deborah Lockridge, Editor-in-Chief at Heavy Duty Trucking magazine, will be speaking at our Regulatory, Economic, and Political Symposium on December 6 in Rock Island, IL. She recently took a “road trip” and penned an interesting article regarding some of her experiences and thoughts regarding the trip. A link to the article appears below.

#### **[3 Things I Learned on My Road Trip](#)**

A recent road trip spurred HDT Editor-in-Chief Deborah Lockridge to share some thoughts on distracted driving and more. Check out the All That's Trucking blog.

[https://www.truckinginfo.com/314888/3-things-i-learned-on-my-road-trip?utm\\_source=email&utm\\_medium=newsletter&utm\\_campaign=20181008-NL-HDT-HeadlineNews-BOBCD181002003&omdt=NL-HDT-HeadlineNews&omid=1102480564&ajs\\_uid=1138E07746018V&oly\\_enc\\_id=1138E07746018V&ajs\\_trait\\_oebid=3671F9146356B0M](https://www.truckinginfo.com/314888/3-things-i-learned-on-my-road-trip?utm_source=email&utm_medium=newsletter&utm_campaign=20181008-NL-HDT-HeadlineNews-BOBCD181002003&omdt=NL-HDT-HeadlineNews&omid=1102480564&ajs_uid=1138E07746018V&oly_enc_id=1138E07746018V&ajs_trait_oebid=3671F9146356B0M)

## **December Meeting Approaching Quickly!**

Your TMHA board and staff have worked hard to put together a Regulatory, Economic & Political Symposium (Thursday, December 6) that we know you will enjoy and in which you will find real value.

**Online registration for the meeting is now available** on TMHA's website at [www.machineryhaulers.org](http://www.machineryhaulers.org) We're very excited about the meeting as we've confirmed what we feel is a stellar lineup of speakers. First, we'll hear David Heller, TCA's VP of Government Affairs, in his inimitable and dynamic style bring us up to speed on what's going on in Washington with regard to regulations and other critical political activities that will be going on in the new year. Next up will be Todd Amen, President & CEO at ATBS, the foremost provider of accounting services, as well as other products, for independent truck operators. Todd always has a wealth of interesting and important information and data to share. During a working lunch, we'll get to hear Curt Blades, Sr. VP of the Association of Equipment Manufacturers (AEM) fill us in on what's going on with the equipment manufacturing industry as well as giving us a peek behind the curtain and a look into the crystal ball for the new year. Finally, but certainly not least, we'll get to hear Deborah Lockridge, Editor-in-Chief of Heavy Duty Trucking Magazine offer her keen insights on what to expect during 2019 from an independent, journalistic point of view.

Of course, all of this will be preceded by the opportunity to socialize, relax, and enjoy a great dinner the evening before, on Wednesday, December 5.

This is a meeting you will NOT want to miss, and we need everyone to turn out to show appreciation to our speakers and support of TMHA. Register today and we'll see YOU in Rock Island!

## **Something New at Future Meetings**

Like any responsible organization, TMHA wants to be good stewards of its members' and sponsors' membership dues and sponsorship contributions. TMHA has long been proud of the fact that we do not charge a fee to attend our meetings. That is a time-tested and revered tradition we want to maintain. The TMHA board has determined that we will continue to offer our meetings free of charge, even though we offer the same quality of meeting as do other organizations that charge handsomely to attend their meetings. The Board has determined however, that we must begin collecting a fee for our dinners to help defray those expenses.

One of the questions on the summer meeting's post-meeting survey concerned charging for our dinners and between the direct answers to the question and the written comments that were added, it was apparent that our members understand and feel it is appropriate that there be a fee for the dinners. We very much appreciate your understanding and willingness to help us out in this area.

The TMHA social dinners are an important part of our meetings as they allow us to kick back, relax, get to know each other, and to exchange ideas in a pleasant atmosphere, not to mention that the meal is always very good as well. Beginning with the December meeting, there will be fee (\$99 per person) for the Wednesday evening dinner. We want to make payment easy, so you will be able to remit by either check or credit card. Again, we thank you, our loyal and dedicated members for your understanding and continued support.

## **2019 Dues Invoices Coming Out Soon**

It's hard to believe that it's almost time to send out next year's invoices already. We plan to send them out around November 15 and payment will be due by January 15, 2019. In the meantime, **we'd appreciate your sending us the specific information regarding to whom the invoices should be directed at your company and their email address.** Simply send the information to us at [tmha@machineryhaulers.org](mailto:tmha@machineryhaulers.org) This year, **invoices will be sent by email only**, so please be looking for them in your Inbox around **November 15 and be certain your company's spam filter is not blocking them** (or any communication from TMHA.) Thank you in advance for your support of TMHA! We plan to make 2019 TMHA's best year ever!

## **The Last Word .... TMHA'ers go to Washington, D.C.**

We probably all wonder from time to time if we ever get the last word about anything and getting the last word in D.C. is really rare and unlikely. We don't know if these industry leaders got the last word, but they did get to meet with several of their representatives to Congress and that's one of the things, out of many, that makes our great country unique and special. We have no doubt that these knowledgeable trucking industry leaders represented our industry and TMHA very well. Thank you!



From l to r, David Heller (VP – TCA, friend of TMHA and a December meeting speaker), **Jon Coca** (President - Diamond Transportation System & TMHA member), Dave Batterman (North Central Utility Trailer), Congressman Sean Gallagher, Karen Smerchek (President of Veriha Trucking), and **John Simms** (VP – HNI Risk Services & TMHA member.)

