



We are an association of commercial motor carriers serving shippers of primarily machinery and machinery related commodities utilizing primarily flatbed, stepdeck and lowboy (RGN) type equipment.

# How Might Your Company Benefit By Joining the MHA?

## **MACHINERY HAULERS ASSOCIATION**

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## **Q & A Regarding The Machinery Haulers Association MHA**

**Q:** What is the MHA?

**A:** The MHA is a non-profit, incorporated organization, the members of which are commercial motor carriers that transport primarily machinery and machinery-related commodities utilizing mainly flatbed, step-deck and lowboy (RGN) type equipment.

**Q:** What is the purpose of the MHA?

**A:** The purpose of the MHA is to further the interests of its members by offering its members a professional and business-like, yet informal, venue to discuss issues of import that may affect or are affecting the trucking industry and the association's members. Here are several excerpts from the association's by-laws:

“Provide a medium for the interchange of views among the membership in respect to technological matters connected with their industry.”

“Enable prompt dissemination of decisions, bulletins, regulations and other proper information touching the business welfare of the membership and the industry in which they are engaged.”

“Promote the general business welfare of its members.”

**Q:** What makes the MHA unique?

**A:** Certainly one of the most important factors that make the MHA unique is its size. The MHA is big enough to attract some of the larger carriers, but still small enough to provide an informal and friendly atmosphere for the exchange of information and ideas. Prospective members can rest assured that the MHA is extremely sensitive to the importance of full compliance with anti-trust regulations and has a very strict policy regarding conduct of members as its meetings. The MHA and its members believe in and practice the conducting of all areas of association business and discussions professionally and in full compliance with the law at all times.

**Q:** Does the MHA compete with the ATA and TCA concerning member benefits and programs?

**A:** No. The MHA does not hold itself out to offer or provide the myriad programs and member services that are provided by those organizations. The MHA is a much smaller, more informal organization that gives its member carriers the opportunity to interact in a more relaxed setting and share ideas and solutions regarding problems, obstacles, and opportunities that are presenting themselves to our industry at any given time.

**Q:** How might my company benefit from joining the MHA?

**A:** The MHA gives carriers the opportunity to meet and discuss any multitude of issues that are important to them. Discussions and presentations cover the gamut from having a DOT officer explain the tie-down and securement regulations, having an attorney go over the pitfalls and dangers of contracts, learning about satellite vehicle tracking, to hearing about fuel programs or the newest cell phone technology. They also discuss new and pending regulations that will have an impact on carriers' operations.

**Q:** Where does the MHA meet?

**A:** The association meetings are most commonly held in the Quad Cities, Ia/Ill., but are held at other locations periodically when circumstances indicate another location would be beneficial to association members.

**Q:** How often are meetings held?

**A:** Normally, meetings are held on a quarterly basis, although additional meetings may be called to address particularly important issues that arise.

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Q: How much does membership cost?

A: As a special introductory offer, your first 12 months of membership will cost only \$600! Subsequent years are subject to fleet size on a graduated dues structure.

Q: How does my company join the MHA?

A: It's easy! Simply contact the association at 410-820-7844 and ask for a membership application. Once we've received your completed membership application and dues for your first 12 months of membership, you'll be a member in good standing.

We hope the information in this brief brochure has been informative and helpful and we hope you'll want to become an MHA member soon. New member carriers, such as your company, will strengthen the organization and will allow us to offer even more benefits to our members.

Should you have any questions, please do not hesitate to contact us. We look forward to hearing from you!

